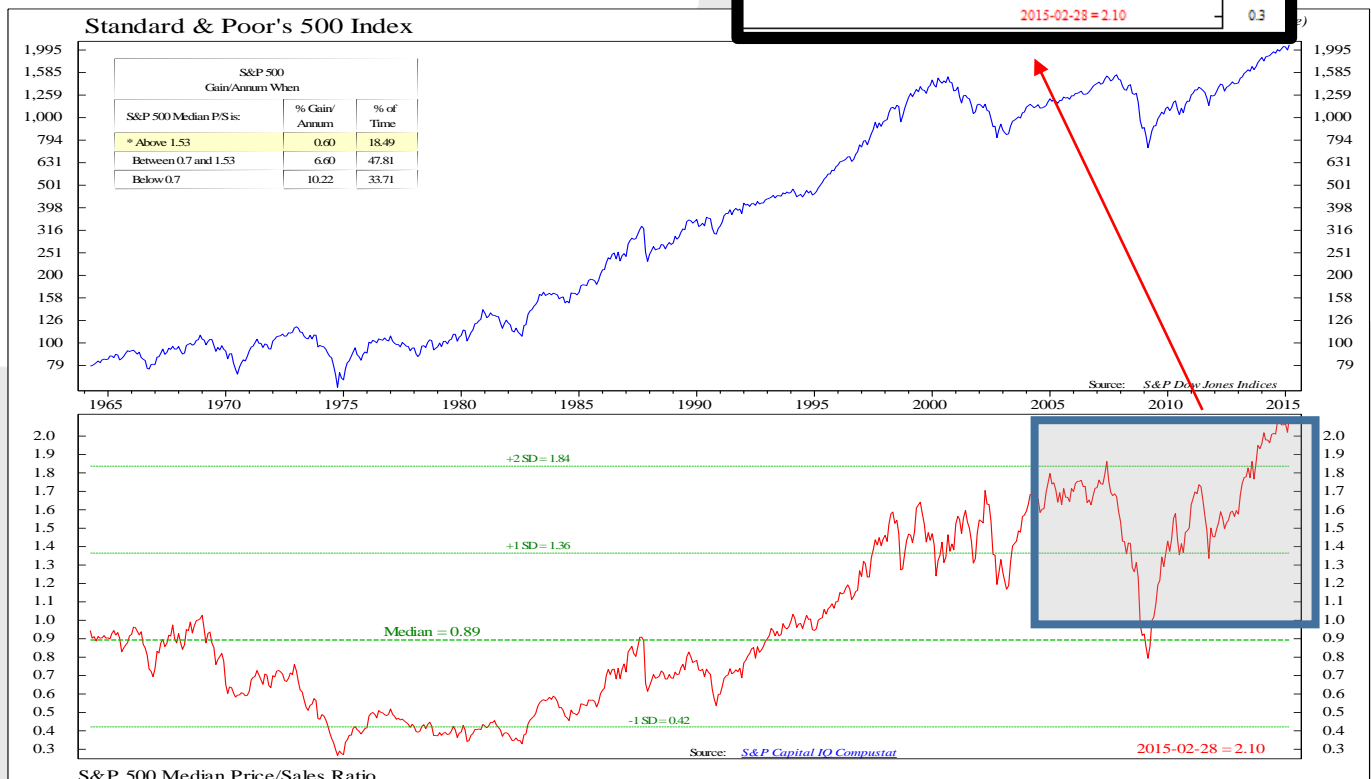
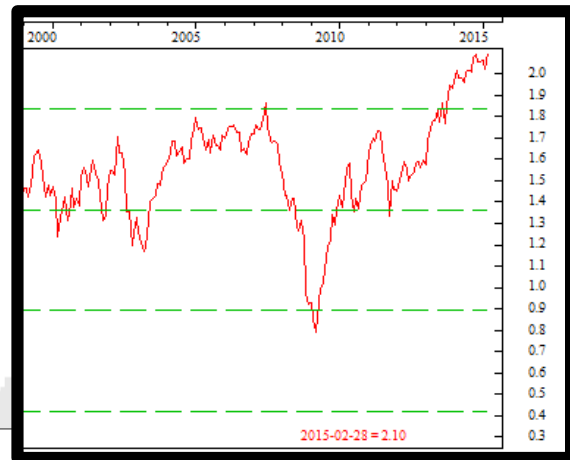


### Long Only – What Could Go Wrong?

Why would an investor want a risk-averse strategy in their portfolio in these markets? Why not just buy an indexing product? In 2014 passive US equity funds saw \$166.6 billion of inflows<sup>1</sup> A recent news headline read: “Relax and let passive funds do the work.” Unfortunately, if you look through the lens of history, the time to invest in passive funds was five years ago, not today.

Currently, what are the market fundamentals telling us? Most managers look at traditional measures of valuation including price-to-earnings, price-to-book, etc. Below is a chart of the price-to-sales ratio, which is at record levels, exceeding both the 2007 peak and the bubble peak of 2000.

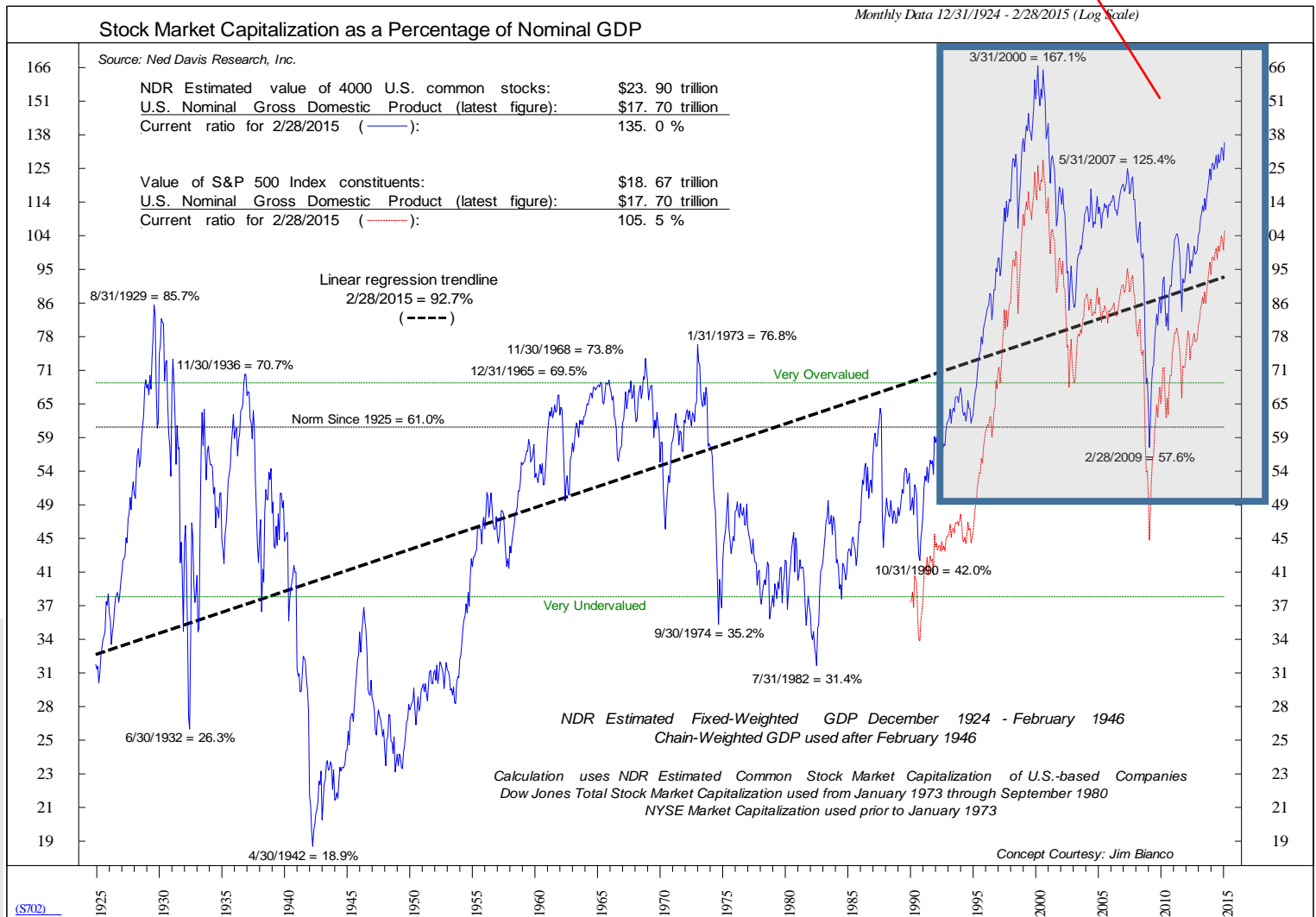
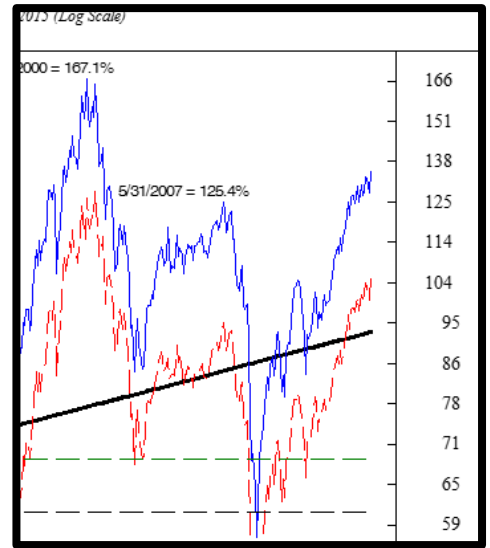
*Based upon price-to-sales ratio, prices have never been more expensive.*



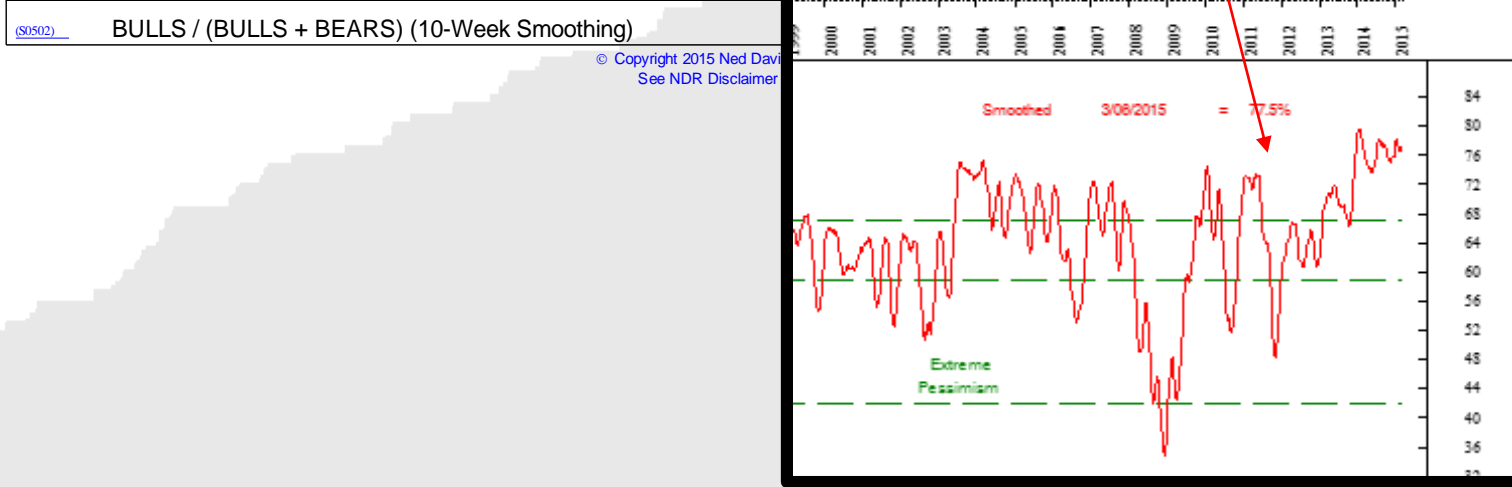
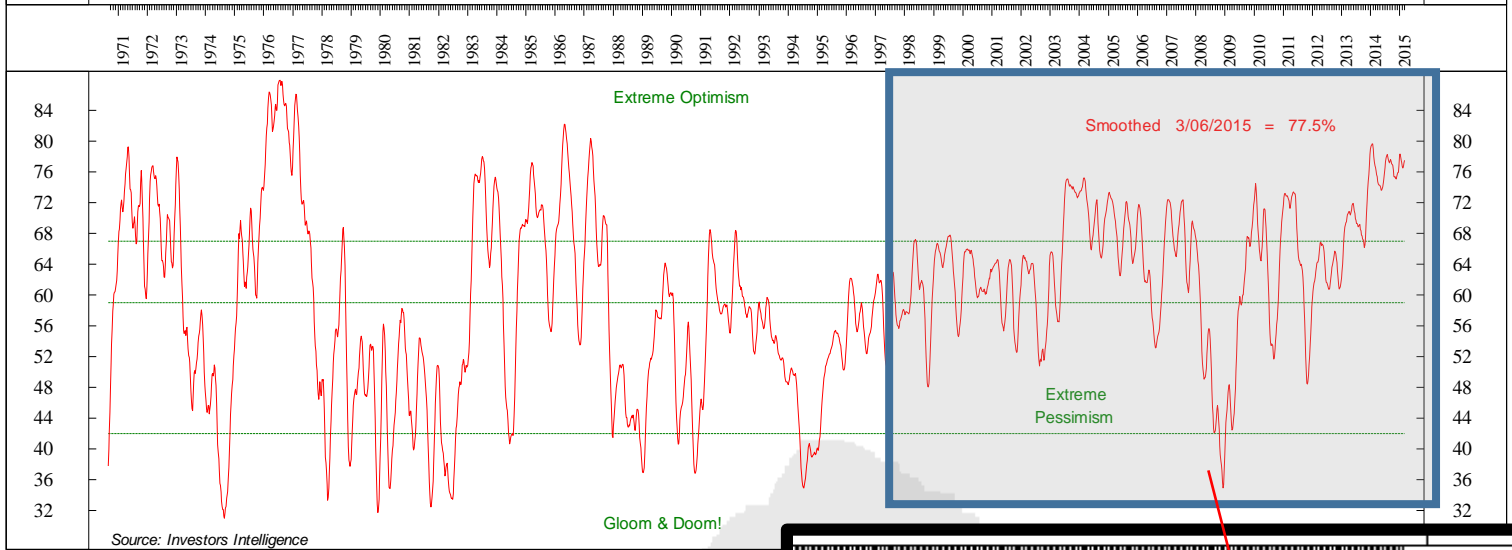
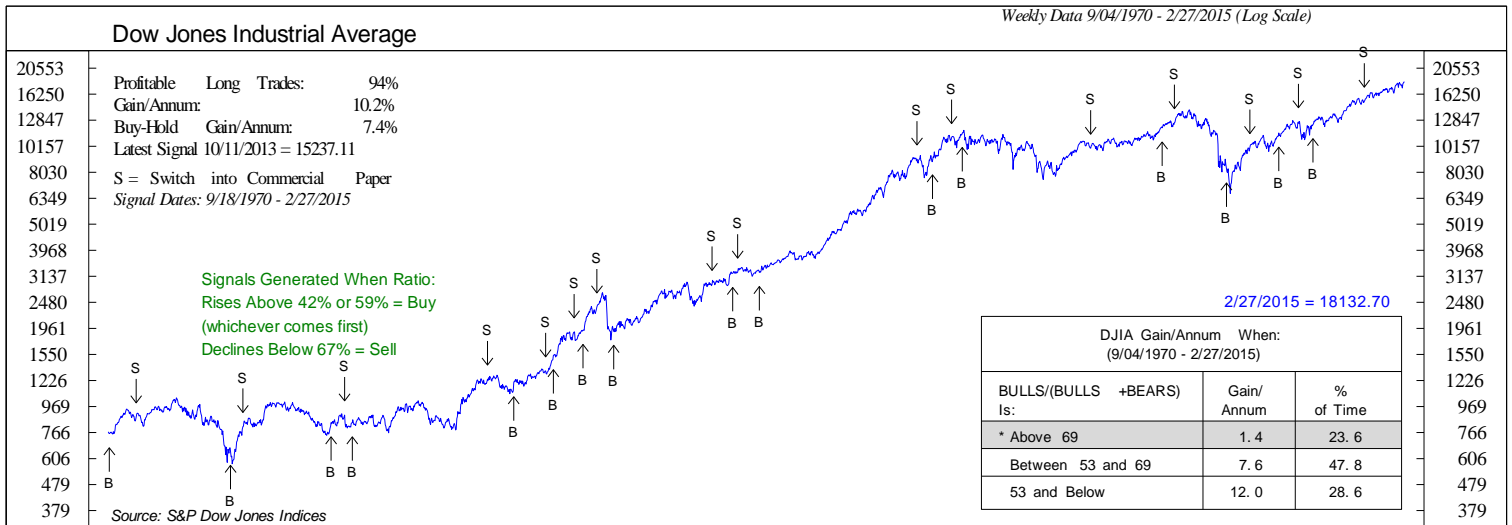
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Stock market capitalization as a percent of GDP has also exceeded levels seen at the 2007 peak and are approaching those of the 2000 bubble. This long-term valuation indicator is sometimes referred to as the “Buffett Indicator”. Buffett was quoted in a Fortune magazine interview saying “it is probably the best single measure of where valuations stand at any given moment.”

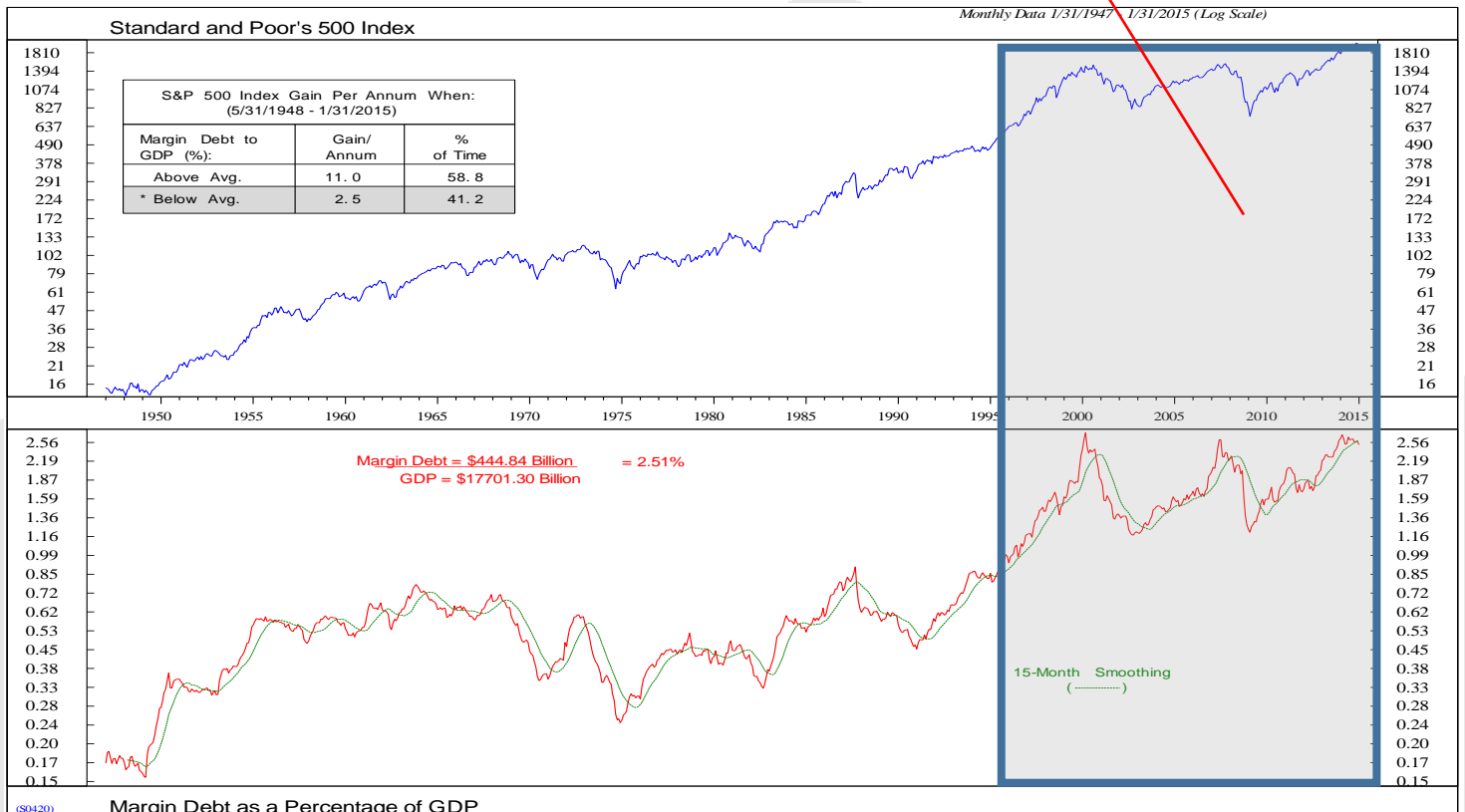
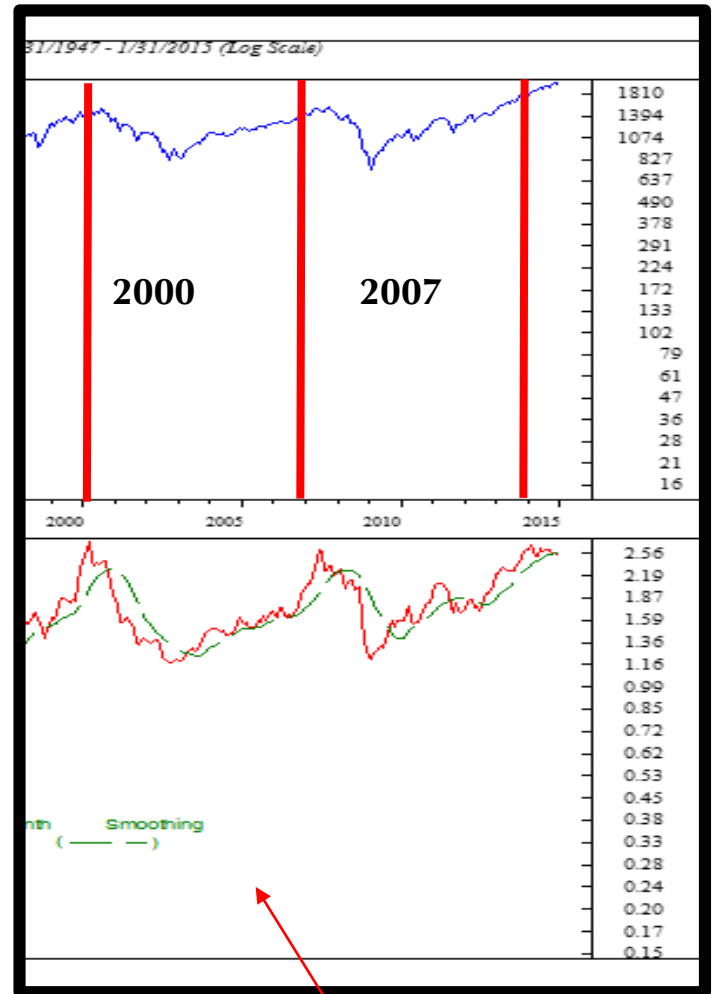


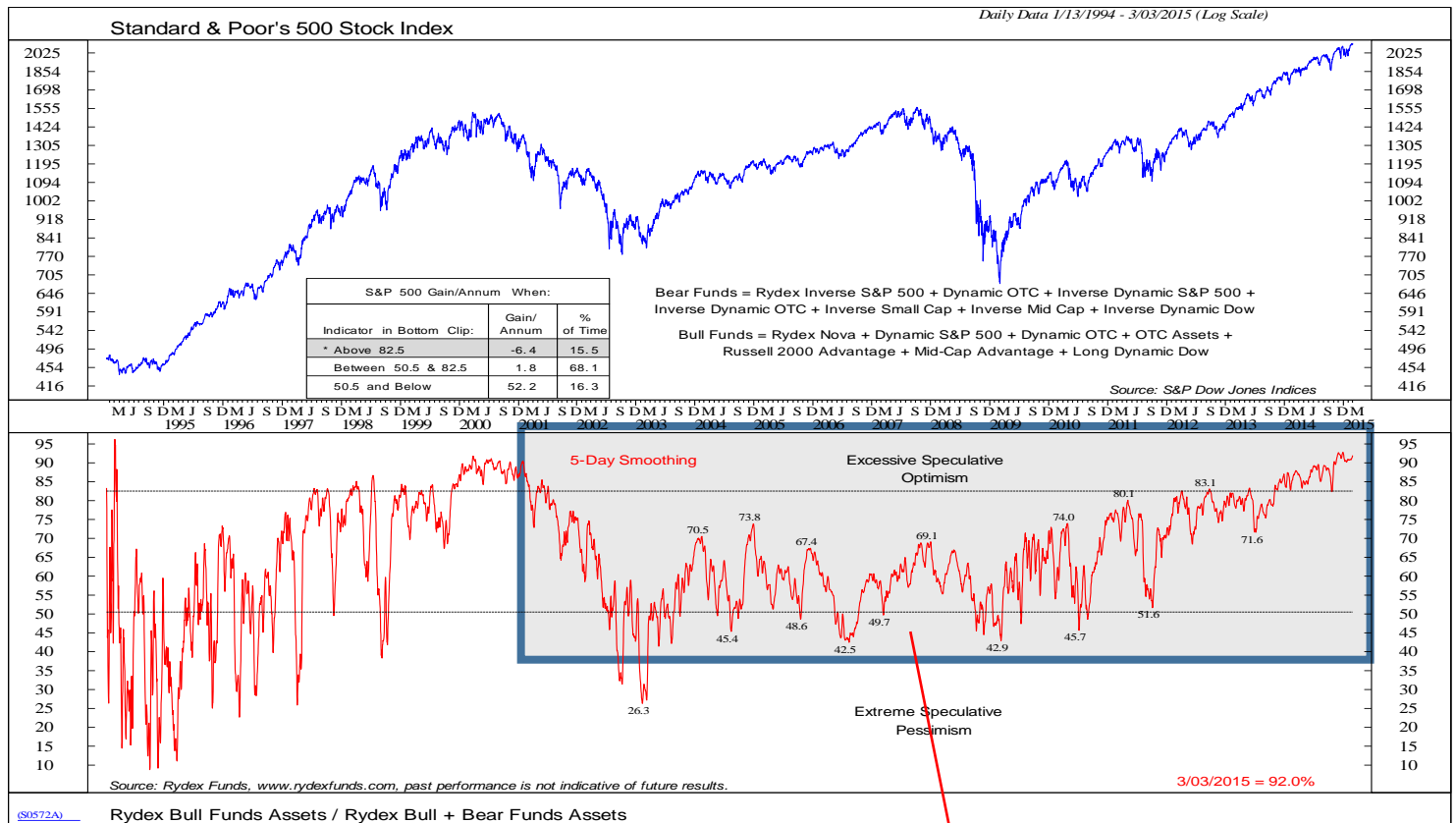
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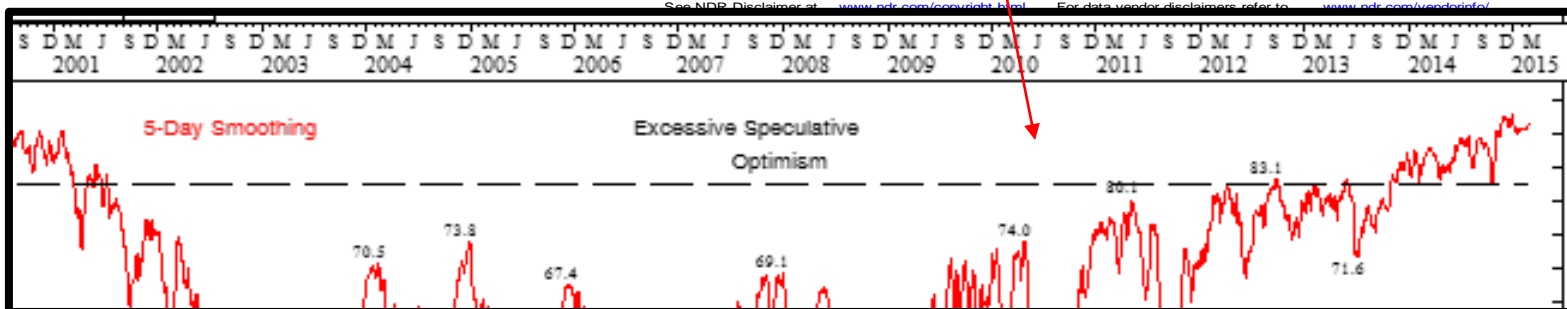
The “wrong-way crowd” consistently makes bad investment decisions, they buy high and sell low. A common longer-term measure of investor sentiment is when stocks are being well embraced by the public. Markets tend to reflect group psychology, for example, market peaks tend to coincide with extreme optimism. As seen in the above chart, currently optimism levels are exceeding the levels from the 2000 bubble and 2007 peak.

Margin debt as a percent of GDP today is matching the levels seen in 2000 and 2007. Typically, in an up-trending equity market margin debt rises. However, it can be an early warning signal as it starts to turn down. Historically margin debt will roll over in front of an ultimate peak in the market.





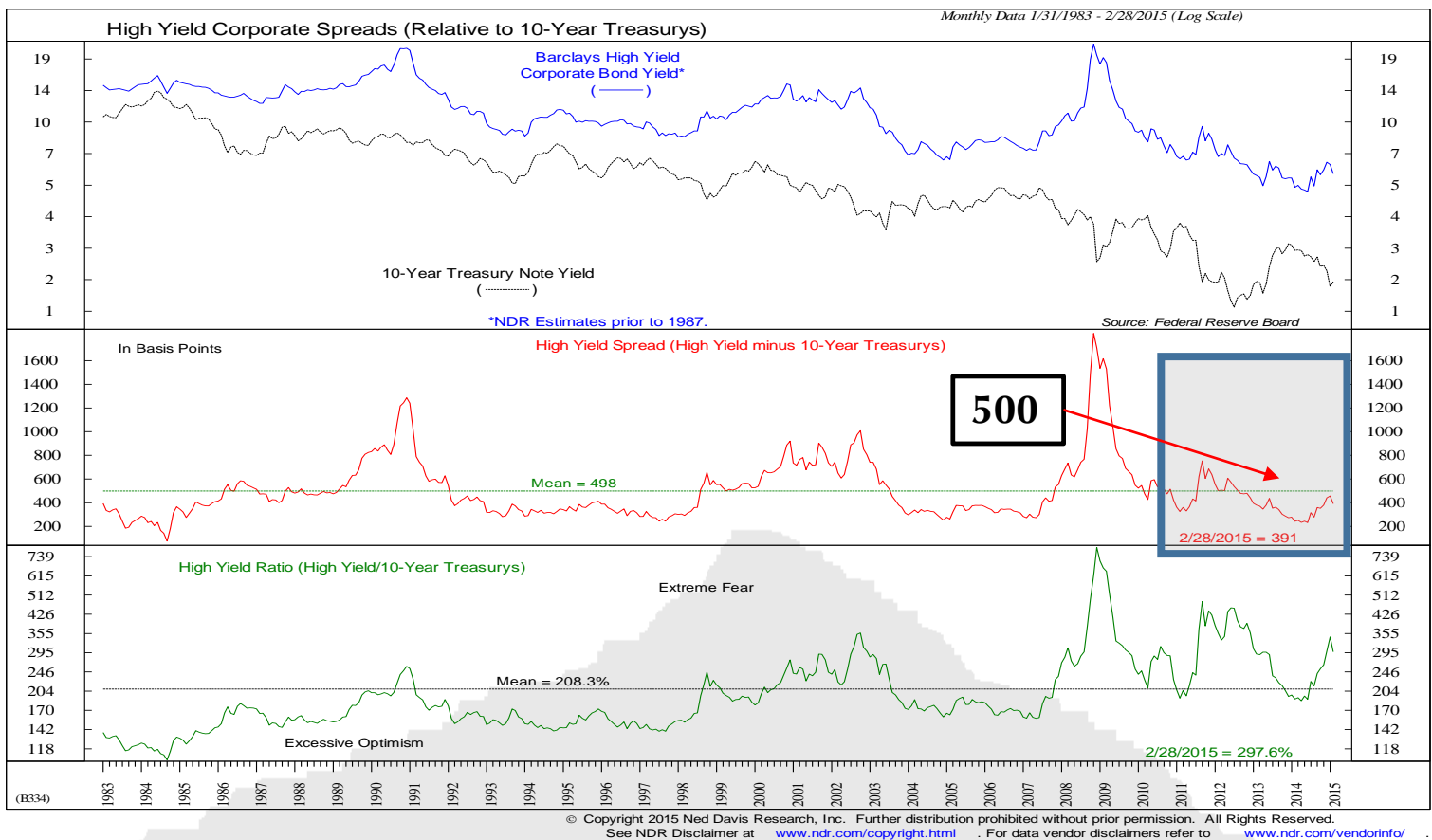
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Continuing with the investor sentiment theme, Rydex Funds measures the ratio of assets invested in bullish funds to those invested in both bullish and bearish funds. Today this ratio has never been higher, indicating an extreme in bullish sentiment among mutual fund investors.

A classic example of mutual fund investors getting the timing wrong are in Q1 of 2000 when the S&P 500 had a 37 P/E multiple and the Nasdaq had a multiple of 45 and that excluded all of the companies losing money. Mutual funds saw a record inflow right at the market peak. Another example is in 2002, at the bottom of the market cycle there were record outflows. The little guy gets hammered every time.

With all of that said, one may ask “What could be the trigger for the next move south?” Traditionalists would argue that monetary factors will drive the direction of the market. At this time, we are exiting a period of unprecedented monetary ease. With tightening monetary factors on the horizon we remember that typically tightening produces difficult environments for equity markets. Another useful indicator is credit conditions which help forecast a major decline or recession. In the following chart, credit spreads are widening beyond 500 basis points, which typically are levels that has produced a recession. So currently we are in the danger zone.



Now is the time to have a risk managed strategy in your portfolio. In a historical context, the time to implement a buy and hold passive index strategy would have been 5 years ago, not today. Yes, hedging looks expensive on the surface and may have seemed unnecessary in the recent past. But use history as your guide and determine if you want to hold on for the ride or think about managing the systematic risk that is rising like a king tide.